



Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W) 600 Pennsylvania Avenue, NW Washington, DC 20580 RE: Business Opportunity Rule, R511993

## Dear Sir or Madam:

Business Opportunity Rule R511993 has come to my attention and is causing me great concern, thus the need for this letter. I am a Mannatech Distributor and feel that some of the sections in this proposed rule make it at least, very difficult or nearly impossible for me to sell Mannatech products. I understand that in part the FTC is responsible to protect the public from "unfair and deceptive acts or practices", but there is need to be careful not to throw out the good while protecting from the bad.

The rule as proposed, calls for the release of any information regarding lawsuits involving misrepresentation or unfair or deceptive practices, even if the company was found innocent. Today there are so many unfounded claims and lawsuits filed and anyone or any company can be sued for nearly anything. It places a shadow over Mannatech or any company to allow these disclosures unless the company has been found guilty. If the company has a shadow cast upon it unrightfully, then my business will be under that same shadow.

I find the seven day waiting period to enroll new Distributors a real burden and confusing. This limitation will again cast a shadow and give the impression that there is something wrong with the products or opportunity. Mannatech product packs are purchased in the range of \$99 to \$1,099. Most purchase to use the products with no wish to sell them. Mannatech offers a three day 100% money back cancellation policy on all product packs which would make a seven day waiting period unnecessary. If I purchase items costing considerable more than a Mannatech product pack, like a car, I do not have to wait seven days. There will be a real burden on my part to keep very detailed records when I first speak to someone about Mannatech and will have to send many reports to corporate headquarters.

I feel that the proposed rule requiring the disclosure of a minimum of 10 prior purchasers nearest to the prospective purchaser, could bring my business to a halt. In this day and age, with personal security an issue and identity theft ever increasing, I am not only uncomfortable giving out other peoples information to strangers, but feel no one would purchase if they knew their personal information would be distributed to the public. This is reflected in the statement; "If you buy a